

**Job Title:** Implementation leader - IKS Margin LOB  
**Department:** IKS Margin  
**Location:** Chicago / Dallas  
**Reports to:** Head of Shared Services - IKS Margin LOB

**Position Overview:**

Key role of the position is to ensure successful Implementation of IKS Health product and services suite with new clients and enable superior business outcomes for the client through their RCM Transformation.

**Key Responsibilities:**

- Lead the IKS Health implementations team to transform and elevate the client's revenue cycle function
- Successfully transitions in scope services to IKS Health delivery center from client's location
- Lead the team of subject matter experts to evaluate client's current process, perform Gap fitment analysis with IKS Health best practices and create go to protocols for business delivery
- Leading team of Project managers to ensure all project deliverable are met on time
- Lead internal and external communication on respective projects
- Engaging with clients' leadership to understand their business model, and ensure IKS Health delivery is tuned to elevate the current state
- Supporting and coaching the client's organization in managing change through the transition Journey
- Constantly evolve the IKS Health implementations methodology to improve success rates with reduced costs
- Partner with Sales and Solutions team in the sales cycle to finalize implementations approach and provide inputs during contracting stage
- Own customer expectation setting and channel resources to deliver to agreed expectations
- Partner with IKS Health internal departments to Identify and improve on areas of opportunity
- Partner with delivery organization to ensure smooth delivery to client

**Knowledge Skills & Attributes:**

- Passionate individual with a zeal to follow through and manage stakeholders thought the project
- In-depth Knowledge of healthcare revenue cycle, including contracting, credentialing and revenue models
- Experience in engaging with Physicians and working with senior healthcare executives
- Experience in leading and managing organization wide change
- Ability to work with multi-geography teams
- Assertive personality, skilled in conflict management
- Strong communication, interpersonal & negotiating skills
- Excellent thought leadership, presentation and analytical skills
- Open for domestic travel up-to 80% of the time
- Open for travel to India as and when required

**Education:** Graduation Degree or Higher

**Experience:** 15+ years of RCM expertise including front and back-office

IKS Health offers a comprehensive benefits package including medical, dental, vision, life insurance, long term and short-term disability, AD&D, etc. For additional information please reach out to **Hema Mehta** at [Hema.Mehta@ikshealth.com](mailto:Hema.Mehta@ikshealth.com).